

Procurement ReForm

PASS

PROCUREMENT

LEARN • DEVELOP • ACCOMPLISH

PASS PROCUREMENT REFORM
CONSULTANCY PACKAGES



Buyer Support

Introduction

Procurement Reform is coming – and the implications for buyers and suppliers across the public sector supply chain are significant.

Our Procurement Reform consultancy packages enable you to manage the transition successfully: ensuring you can remain compliant and competitive as the changes unfold.

Following a theme of **Inform, Prepare and Deliver**, each consultancy package is tailored to your organisations' needs: ensuring that the content and support provided is targeted, relevant and effective.

Inform enables everyone in your organisation to be brought up to speed on what the Reforms mean and how they will affect procurement in future.

Prepare is about getting in shape for the changes, reviewing what needs to be done and prioritising. **Deliver** focuses on hands-on changes to processes, documentation and procurement support.

Delivered online for maximum convenience – you choose who you want to attend and we adjust the content accordingly.

Inform

Session Overview

Led by one of our experienced PASS consultants, this half-day session explains the background to and the drivers for Procurement Reform. We build on this with an up-to-date overview of the key proposals for reform, focusing on the challenges and opportunities; all set against the proposed timeline.

This programme has been designed to provide a 360 degree look at the changes for buyers, suppliers and connected stakeholders to enhance joint understanding and collaboration, and will cover:

- Background and Overview of Procurement Reform
- Overview of National Procurement Policy Statement
- Procurement Reform Timeline
- Strategic View
- Explanation of Overlapping Legislation and its impact (NHS, GPA, LGA, PC(S)R 2015)
- Perspective, Risks and Benefits
- Updating Processes
- Updating Documentation
- Stakeholder and Supplier Engagement

Where the session involves key suppliers, it can also cover:

- Identifying changes to finding, winning and delivering business!

Duration & Format

½ Day – Delivered as online training and discussion through MS Teams

What's Included?

- **3 hour personalised online consultancy**
- **Access for up to 10 attendees***
- **Links to useful resources**
- **Copy of presentation materials**
- **Copy of session recording**
- **10% discount on other PASS consultancy purchased**

** Larger groups can be accommodated, pricing on request*

Audience

- **Practitioners: (such as Head of Procurement, Procurement Manager, Procurement Officer, Contract Manager, Category Manager).**
- **Other stakeholders: (such as Budget Holders, Specifiers, Legal, Finance, Operations, IT, Economic Development).**

Cost:

£695 ex VAT

Prepare

Session Overview

Led by one of our experienced PASS consultants, this online workshop is designed around your organisational requirements to deliver the most appropriate and targeted support.

As the parliamentary process around the creation of the legislation advances, we will discuss with ever greater certainty the proposed changes to the law and their impact on public procurement.

The focus of this session is all about preparation: ensuring your organisation is ready and able to implement the upcoming changes. It helps you identify areas of risk and challenge and to put in place effective plans to mitigate them.

A one hour, pre-event workshop enables you to identify the key areas that your organisation would like to cover, selecting from up to ten modules from our list of recommended focus areas.

One of the key outputs from this session is an action plan setting out the key areas that your organisation must consider and recommendations on priorities and approach.

Duration & Format

1 or 2 Day – Delivered as online training and discussion through MS Teams

What's Included?

- **Online personalised consultancy**
- **Access for up to 10 attendees***
- **Links to useful resources**
- **Copy of presentation materials**
- **Copy of session recording**
- **Next steps action plan**
- **10% discount on other PASS consultancy purchased**

** Larger groups can be accommodated, pricing on request*

Audience

- **Practitioners: (such as Head of Procurement, Procurement Manager, Procurement Officer, Contract Manager, Category Manager).**
- **Other stakeholders: (such as Budget Holders, Specifiers, Legal, Finance, Operations, IT, Economic Development).**

Cost:

**£1295 ex VAT one day session,
£2330 ex VAT two day session**

Further days of consultancy support may be purchased on a retainer basis

Deliver

Session Overview

Led by one of our experienced PASS consultants, this online consultancy will support procurement practitioners and stakeholders in the actions that they need to take to make the required changes to policy, processes and to carry out your procurement exercises once the legislative changes enter into force.

This consultancy will commence with a needs analysis and may include some of the following options:

- Strategy Development
- Impact of Procurement Reform
- Risks of Direct Award
- Supplier Exclusion
- Modification and Termination of Contracts
- Implementing National Procurement Policy Statement
- Delivering Social Value
- Establishing processes to deal with overlapping legislation and its impact (NHS, GPA, LGA, PC(S)R 2015)
- Stakeholder Training
- Review and update of existing documentation (procurement strategies, plans, templates, guidances)
- Creation of new documents and templates
- Assistance with procurement exercises under the new legislation
- Support in reviewing and updating current internal processes and procedures
- Support in implementing the National Procurement Policy Statement
- Using the new Contract Notices

Participants will develop the skills required to compliantly and successfully meet the changes with confidence and in a manner that benefits your organisation and the customers you serve.

Duration & Format

2 Days – Delivered as online training and discussion through MS Teams

What's Included?

- **Online personalised consultancy**
- **Access for up to 10 attendees***
- **Links to useful resources**
- **Copy of presentation materials**
- **Copy of session recording**
- **Next steps action plan**
- **10% discount on other PASS consultancy purchased**

** Larger groups can be accommodated, pricing on request*

Audience

- **Practitioners: (such as Head of Procurement, Procurement Manager, Procurement Officer, Contract Manager, Category Manager).**
- **Other stakeholders: (such as Budget Holders, Specifiers, Legal, Finance, Operations, IT, Economic Development).**

Cost:

£2330 ex VAT two day session

Further days of consultancy support may be purchased on a retainer basis